

# Airline Miles Credit Card Comparison—What is in your Wallet ?

A current television commercial implies that you'll encounter impending doom if you don't use a certain credit card. At Inland Valley F.C.U., we routinely compare our products to the competition, and the chart below illustrates a comparison of IVFCU's Visa to the top airline mileage cards as detailed on a popular personal finance website on 12/20/07. From the chart, it is apparent that the IVFCU cards have the lowest combination of interest rates and fees, thus

resulting in the lowest total cost option to members. However, the chart doesn't show IVFCU's added value items such as, price protection and extended warranty features. In addition, the ScoreCard point system requires fewer points to earn flights, and it does not limit awards to airline travel. For more information about the points program, visit [www.scorecardrewards.com](http://www.scorecardrewards.com). To learn more about IVFCU's added value Visa options call us at (909) 822-1810.

Institution	CC Type	Credit Card Class	Purchase APR	Annual Fee	Overlimit Late Fee	Purchase Grace Days	Cash Advance APR	Cash Advance Fee
Inland Valley Federal Credit Union	Visa	Platinum	9.84% F	\$0 / \$15	\$10.00 \$10.00	25 days from billing	13.80% F	ATM: \$1 Other \$5
Inland Valley Federal Credit Union	Visa	Classic	13.92% F	\$0 / \$15	\$10.00 \$10.00	25 days from billing	15.00% F	ATM: \$1 Other \$5
Capital One® No Hassle Miles(SM) Rewards	Visa	Platinum	13.90% V	\$0	\$39.00 \$0.00	25 days from billing	22.90% V	3%/\$10 min
Bank of America/Hawaiian Airlines Visa	Visa	Platinum	14.49% V	\$50	\$39.00 \$39.00	20 days from billing	23.49% V	3%/\$10 min
Alaska Airlines/Bank of America	Visa	Platinum	14.49% V	\$75	\$39.00 \$39.00	20 days from billing	23.49% V	3%/\$10 min
Miles by Discover Card	Discover	Platinum	14.99% F	\$0	\$39.00 \$39.00	25 days from billing	23.99% F	3%/\$5 min
Aloha AirAwards/First Hawaiian Bank	Master-Card/Visa	Gold	15.25% V	\$55	\$24.95 \$24.95	25 days from billing	18.00% F	3%/\$5-\$50
Commerce Bank	Visa	Gold	15.40% V	\$29	\$39.00 \$29.00	25 days from billing	22.49% V	3%/\$5-\$75
Chase Bank, USA N.A./SWA	Visa	Platinum	15.90% V	\$59	\$39.00 \$0.00	20 days from billing	23.24% V	3%/\$10 min
British Airways Visa Signature Card	Visa	Platinum	16.24% V	\$75	\$39.00 \$0.00	20 days from billing	23.24% V	3%/\$10 min
Aloha AirAwards/First Hawaiian Bank	Master-Card/Visa	Standard	16.50% F	\$25	\$24.95 \$24.95	25 days from billing	18.00% F	3%/\$5-\$50

## IVFCU Escheat Policy

Financial institutions are required to remit funds in share accounts which have a three-year period of no share activity. This rule is commonly called "escheat", and an individual's property or account balance is held in the owner's name by the State of California for future claims.

At Inland Valley FCU, each year by May 1st we send a letter to all affected accounts. The letter explains various methods to activate the account. However, this process has resulted in a low activation rates. Therefore, in 2007, we experimented with various methods of reminding members that their accounts needed activation in advance of the escheat window. The most successful method was charging a \$2.00 fee which was returned to the member when the account is activated.

Inland Valley F.C.U. actively avoids assessing fees whenever possible. Thus, our new policy will be to include a letter with the statement, as the first step when an account is considered inactive or dormant. If the dormant account is not activated, then the \$2.00 refundable fee will be charged on the following statement.

## Refer-A-Member Promotion

*For a limited time, when you refer a new member who opens an account with at least a \$50 initial deposit, we'll pay you both \$10.\**

**New Member:** \_\_\_\_\_

**Referred by:** \_\_\_\_\_

*\* All accounts must be opened for at least 90 days and be in good standing. Limit 5 new member referrals during promotional period. New member may not have had an active account at any time after 1/1/2007. Payments limited to the first 250 new members referred, Expires: 3/31/2008. Please consult [www.ivfcu.org](http://www.ivfcu.org) for all terms and conditions.*

## CEO Corner

Interest rates, housing, foreclosures, the dollar, the stock market, inflation and the poor outlook for the economy into 2008 continue to dominate business headlines. Consider the following news from the fourth quarter:

- The Fed Funds overnight rate has dropped .50%
- 3-month T-Bills yields have dropped over 1.00%
- 5-year Treasury Bond yields have dropped over .80%
- Southern California home sales are down 42.7%, and prices have dropped 10.3% on an annual basis as of 11/07
- The Riverside / San Bernardino metropolitan area had the third highest metro foreclosure rate in the United States; one foreclosure filing for every 43 households
- The dollar has declined 4.6% in value vs. the Euro
- The Dow Jones Average is down over 500 points since October 1, 2007 — a 17% annual rate of decline
- The consumer price index rose by .8% in November, and Americans spent a total of 25% more on gasoline in November than October.
- Analysts predict Gross Domestic Product growth to be below 2.00% in 2008 — Alan Greenspan stated in an interview this month that odds of a recession in 2008 are “clearly rising”

Clearly this is not a list filled with good news. However, most Inland Valley F.C.U. members will not be as adversely affected as the economy woes would suggest. The employment market is still solid by historical standards. Though there is upward price pressure on many consumables such as gasoline, there has been a noticeable spending habit shift to help accommodate the extra cost in household budgets.

While our dividend and certificate rates declined slightly this month, it was the first decline in 2007, and the drop was a small fraction of the market activity. In fact, we reduced our margins on our variable rate flex certificates in order to keep yields at a high level despite the market rate reductions. In addition, for members who have our Home Equity Line of Credit and/or Overdraft Line of Credit products, the prime rate reduction results in a lower rate on January 1, 2008. This is the second consecutive rate .50% interest rate reduction which results in lower payments.

Inland Valley F.C.U. fully documents every mortgage loan and therefore has no sub-prime loans in our portfolio. We have not experienced the need to start a foreclosure, nor do we expect to in the future. Additionally, our fixed rate mortgage products combined with our equity options can be a viable solution for those members who might have a mortgage with a soon to be adjusting teaser rate.

A poor performing economy does not mean that an individual's finances have to be poor performing. At Inland Valley F.C.U., we constantly strive to keep return to members at the highest level possible. Flex certificates, increased certificate bonuses and club account changes are examples of improvements made in 2007.

Chuck Papenfus

Have a question? Email [ChuckP@ivfcu.org](mailto:ChuckP@ivfcu.org). It may be used in an upcoming article.

## Holiday Schedule

The Credit Union's Fontana Office will be closed on:

- Tuesday, January 1 for New Year's Day
- Monday, January 21 for Martin Luther King, Jr. Birthday
- Monday, February 18 for Presidents' Day

## I.V.F.C.U. Savings Rates

	4th Qtr 2007	Annual
Regular Share Savings Accts	Dividend Rate	Percentage Yield
\$0 to \$49	0.00%	0.00%
\$50 to \$2,999	1.36%	1.36%
\$3,000 to \$19,999	1.76%	1.77%
\$20,000 to \$49,999	1.96%	1.97%
\$50,000 and over	2.17%	2.18%
<b>Club Accounts</b>	3.16%	3.20%
<b>Flex Certificates</b>	3.14%	3.18%
	to 3.94%	3.82%
<b>Share Drafts</b>	0.75%	0.75%
<b>Fixed Share Certificates</b>	3.90%	3.95%
	to 5.05%	to 5.14%
<b>IRA Shares</b>	2.39%	2.41%
<b>IRA Certificates</b>	4.20%	4.26%
	to 5.05%	to 5.14%

*All dividend rates are declared by the Board of Directors at the end of each Quarter and are paid from available earnings. All rates are per annum. Accounts that are closed before the end of a quarter will not earn dividends for that quarter. Listed Certificate rates are current when this publication went to print, current rates may vary. Certificates have early withdrawal penalties, please call the credit union for all fees, terms & current rates.*

Remember to log on to [www.ivfcu.org](http://www.ivfcu.org)  
to check current rates and to take advantage of  
our internet-based, time saving features:  
**CU On-Line, CU Bill Pay, & E-Statement**

## I.V.F.C.U. Loan Rates

Secured (against shares)	3.75%	to	6.00%
New & Used Autos	4.69%	to	12.39%
New & Used RVs	4.99%	to	15.29%
New & Used Boats	4.99%	to	15.29%
New & Used Motorcycles	4.69%	to	12.39%
Personal	8.59%	to	15.09%
Visa Card	9.96%	to	13.92%
15 Year 1st Mortgage (fixed)	5.79%	to	8.39%
30 Year 1st Mortgage (fixed)	6.09%	to	8.69%
HELOC	5.75%	to	8.75%
Second Mortgage (fixed rate)	7.49%	to	9.79%

*IVFCU utilizes a Risk Based Lending System. Rates are adjusted based on a combination of the applicant's Experian FICO score and MDS Bankruptcy Score. Rates are subject to change by the Board of Directors. All loan rates are annual percentage rates (APR). Daily periodic rates and other terms and conditions are available by calling the credit union. First & second trust deed loans are 10-12-15-20-30 year terms, contact the credit union office for more details on loan to value limits.*

Inland Valley Federal Credit Union  
9389 Cherry Ave, PO Box 547  
Fontana, CA 92334-0547  
[www.ivfcu.org](http://www.ivfcu.org)  
Main Office: (909) 822-1810, Fax: (909) 357-3005  
Call 24: (909) 822-0369

Office Hours: Mon-Fri 7:00 am—5:00 pm

ATM Locations  
(888)Site Coop (748-3266)  
[www.co-opnetwork.org/public/find\\_atm/index.cfm](http://www.co-opnetwork.org/public/find_atm/index.cfm)

Service Center Branch Locations:  
(888)CuSwirl (287-9475) [www.creditunion.net/](http://www.creditunion.net/)



We Do Business in Accordance With the  
Equal Fair Housing Law and the  
Equal Credit Opportunity Act

Your savings federally insured to at least \$100,000  
and backed by the full faith and credit of the United States Government

# NCUA

National Credit Union Administration, a U.S. Government Agency